



15 January 2021

Photo: Charles Quagliata, Burdekin

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## Welcome to our first edition for 2021

The QSL Weekly Update is back and we hope you enjoy our first edition for 2021.

We hope you had a safe and happy Christmas and New Year and we look forward to working with you closely throughout the year.

Please be reminded if you require further information about any of our news items you can contact your local QSL Team. You will find the details for your region at the bottom of every QSL Weekly Update.

- Your QSL Team.

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## Quarterly reports available

QSL Direct growers will find their quarterly reports (Q2 20/21) reports on their QSL Direct online portal. Delivered on Monday, the reports can be found under the reporting tab in the 2020 Season.

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## Mackay: Training sessions

- **Tuesday 2 February** - Self-Managed Harvest Contract information session
- **Tuesday 16 February** - Grower Forward Pricing Options & QSL Payment Options
- **Tuesday 9 March** - Self-Managed Harvest Contract information session
- **Tuesday 16 March** - Understanding your QSL Statements

## Plane Creek: Training session

- **Monday 8 February** - Self-Managed Harvest Contract information session.

Please RSVP as numbers will be limited for each session. To register contact Harriet McLennan or Sonia Ball at Mackay or Kathy Zanco for the Plane Creek session (contact details below).

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## QSL Burdekin

The QSL Burdekin team last week welcomed back Rebecca Love who has returned on a part-time basis following maternity leave.

Rebecca joins the team of Grower Relationship Manager Russell Campbell and Grower Relationship Officer Kristen Paterson.

Rebecca will be working Monday, Tuesday and Wednesday each week. Ph: 0429 054 330



# QSL Market Update

A promotional graphic for a Facebook video market update. The background is blue with yellow abstract shapes and faint white line art. On the left is a photo of Matt Page, a man with short brown hair and a beard, wearing a light blue button-down shirt. Below the photo is a Facebook logo with the text 'QSL FACEBOOK'. To the right of the photo, the text 'QSL' is written in large white letters with a yellow swoosh above it. Below that, 'Sugar Market Update' is written in white. Further down, it says 'With Matt Page, Senior Manager, Treasury & Risk, Marketing & Risk' in a smaller white font. At the bottom, it says 'WEDNESDAY, 20 JANUARY 2020 @ 4PM' in white.

Don't miss our first Facebook video market update for 2021 with Matt Page. We'll publish the update on our Facebook page on Wednesday 20 January at 4pm. While you're there don't forget to like and follow our page and browse through our posts. Click on the photo to go straight to our Facebook page.

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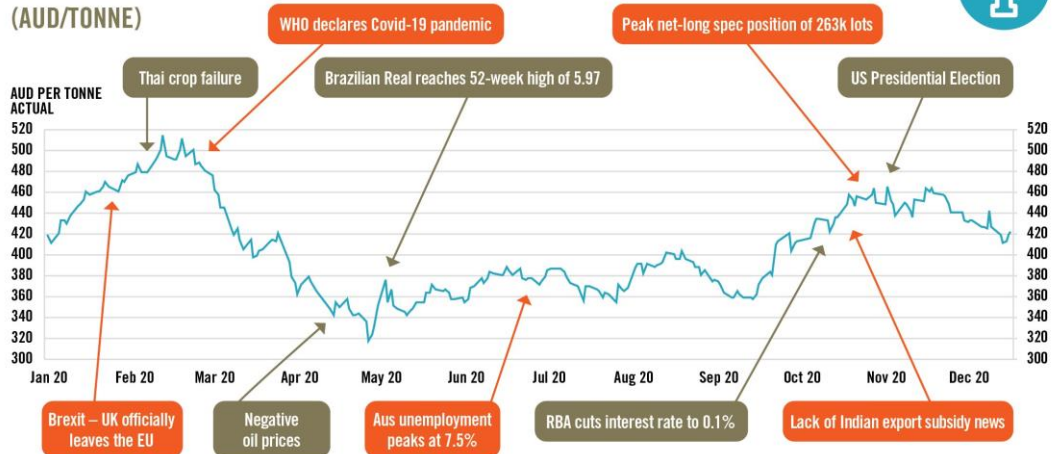
## As one season ends, another begins

Take a look at our market recap for 2020 and see how the raw sugar market

and price reacted to global events throughout the year.

## 2020 Recap: The market in review

ICE 11 PROMPT PRICE  
(AUD/TONNE)



2020 was a volatile year for raw sugar prices, with many unexpected macroeconomic and fundamental events moving the prompt ICE 11 contract through a \$200/tonne range, from highs of \$514/t to lows of \$318/t. The chart above captures some of the major market influences on the ICE 11 prompt contract from the past 12 months.

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## Advance rate increase

The 2020-Season Standard Advances rate will increase by 5% bringing the rate to 80%. The next scheduled advance rate increase will be 2.5% with payment from 17 February 2021.

To view our full 2020-Season Indicative Advances Program [click here](#).

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## Grower Floor Price now available

QSL's new **Grower Floor Price Contract** is now available within the QSL Direct portal and QSL App.

This new grower-managed pricing option gives QSL growers the best of both worlds – letting you lock in a sugar price with the potential for higher returns should the market rise after your order is filled.

[Click here for details](#)

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QSL is a proud supporter of this event

### **Bundaberg 9-10 February**

The CASE IH Next Gen Step Up! Conference will be held at the Bundaberg Multiplex Sport and Convention Complex on 9-10 February. Registrations are open for the event which includes speakers, a field trip and gala dinner.

QSL Senior Manager Marketing and Logistics Andrew Phipps will speak at the event, and you'll also find QSL Grower Relationship Manager Russell Campbell in one of the exhibitor stalls.

For all the details or to register please [click here](#).

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TAFE QUEENSLAND

# PRICING ESSENTIALS FOR CANE GROWERS



CANEGROWERS has teamed with TAFE Queensland and the Rural Jobs Skills Alliance to host a Pricing Essentials for Cane Growers course. The program will be delivered between February 2021 and May 2021. Growers can register online at [tafeqld.edu.au](http://tafeqld.edu.au) or by contacting their local CANEGROWERS office.

## Find your local QSL Grower Rep

To find the QSL Grower Representative/s in your region,  
please [click here](#).

## QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

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## QSL Daily Market Snapshot

[Click here](#)

# YOUR QSL GROWER SERVICES TEAM

### Far North Queensland

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### Plane Creek

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