



7 August 2020

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## New and improved for 2021

QSL has released its pricing range for the 2021 Season, with a host of new features and products designed to give our growers more pricing options and increased flexibility.

### > More pricing opportunities

- Commitment limits increased to **70%**
- Price up to 98% yourself in the [Self-Managed Harvest Contract](#)

### > More flexible grower-managed pricing

- Choose if and when you want to roll in the [Individual Futures Contract](#)
- Simplified [Self-Managed Harvest Contract](#) with new rolling option

### > More ways to price it yourself

- New [Grower Floor Contract](#) lets you lock in a minimum return with potential for higher returns if the market rises
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- New [Defaulting Target Price Contract](#) lets you set a pricing target but default to the Harvest Pool if it doesn't fill before the season starts

For more information, [click here](#) to read our 2021-Season Product Snapshot, or contact your local QSL representative.

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## How we compare

Get the facts on how QSL compares to its competitors by clicking on the links below.

### Wilmar:

- [QSL Harvest Pool vs Wilmar Production Risk Pool](#)
- [QSL Actively Managed Pool vs Wilmar Managed Pool](#)
- [QSL US Quota Pool vs Wilmar US Quota Pool](#)

### MSF:

- [QSL-Managed Pools vs MSF Sugar-Managed Pools](#)

### Tully Sugar:

- [QSL-Managed Pools vs Tully Sugar-Managed Pools](#)

### QCS

- [QSL-Managed Pools vs QCS-Managed Pools](#)

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## Your local team in

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# Proserpine

QSL

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## Facebook: Live Market Update

If you missed our latest live QSL Market Update with Patrick Beck, Assistant Manager Marketing & Logistics, you can still watch this on the QSL Facebook page. To get the latest information on what's happening in the raw sugar and currency markets, just [click here](#).

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## Find your local QSL Grower Rep

To find the 2020 QSL Grower Representative/s in your region, please [click here](#).

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## Join the QSL Team on Facebook

Click on the logo below to go to our Facebook page.

Where you can:

- Stay up-to-date with notices, alerts and deadlines
  - Monday (video): Get the tip on the **Three Things You Should Know** for the coming week
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- Tuesday: **My Backyard** - our weekly invitation to send in photos of your backyard!
- Wednesday (report): **QSL Market Update**
- Thursday: Learn to decipher market speak with our **QSL Jargon Buster**
- Friday: **QSL Weekly Update**
- Like and follow our page, for all of these and much more!



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## Managing a drop in production

Worried about the impact of wet weather on your production?

QSL growers with committed pricing have multiple options to address in-season production reductions, including:

- **Shifting tonnage between ABNs**
- **Rolling pricing forward to the next season**
- **Unwinding pricing**

For information around these options, please contact your local QSL Grower Services Team or read our 'Non-Delivery: Your Options' fact sheet by [clicking here](#).

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## QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

## QSL Daily Market Snapshot

[Click here](#)

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