



27 March 2020

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Welcome to your weekly overview of QSL news and information.

## QSL Monthly Market Update

With QSL Trading Manager Matthew Page

And so the volatility in our markets continues. A period of positivity in sugar based on an improving fundamental outlook that lasted right up until the final week before the March expiry has completely reversed. Only one word can describe the overwhelming macro environment in its current state; panic.

If you missed Matthew Page's market update, you can read the full report:

- On our website, please [click here](#)
- On our Facebook page - stay updated by liking our page, please [click here](#)
- On our QSL App. Need help to install? Please call your local Grower Representative (numbers below).

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## COVID-19 Update

For the latest update on the impacts of COVID-19 on QSL, including some

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Frequently Asked Questions regarding the implications for your QSL pricing and payment arrangements, please [click here](#).

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## What are your 2020-Season Pricing Options?

QSL Growers with available 2020 GEI sugar tonnes are encouraged to contact their local QSL Grower Reps to discuss

QSL-Managed and Grower-Managed options.

To view the QSL 2020 Product Overview please [click here](#).

See your local QSL Grower Rep contact details below.

**The pricing nomination deadline is 30 April 2020.**

**2020-Season Pricing Nomination**

**Deadline: 30 April 2020**

## QSL is still on the job

While our QSL regional offices are temporarily unmanned, our QSL Grower Representatives are still on the job and available to assist you with enquiries, training and information.

The way we do this while maintaining the well-being of our staff and valued QSL customers has changed, and while face-to-face appointments are not an option right now, there are still many ways we can assist you.

- Call us and talk through your pricing options
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- Book a one-on-one, over the phone training session (QSL Direct & nominate your 2020-Season tonnes before 30 April).
- Video calls
- Email

All of your local QSL Grower Representatives' contact details are listed at the end of this newsletter.

We thank you for your support and patience as we all do our best to help curb the spread of COVID-19.



## DATE REMINDER

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**15 April 2020:** The 2020-Season **Standard Advance Rate** is scheduled to increase to 90%

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**16 April 2020:** Pricing Completion Date for the May 2020 Contract for growers using the **QSL Individual Futures Contract**.

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**17 April 2020:** Pricing Completion Date for QSL's **2019-Season Target Price Contract**.

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## 2020-Season Pre-Crush Advance Payment

Payments will be made today for QSL Growers who selected the 2020-Season Pre-Crush Advance Payment Scheme, with Payment Statements to be available in your QSL Direct account this evening.

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## CEO Update reminder

If you missed Managing Director and Chief Executive Officer Greg Beashel's CEO Update last week, you can read the full article on our website by [clicking here](#).

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## QSL Standard Advance rate increase

**13 April:** The QSL Standard Advance rate is scheduled to increase to 90%. Please [click here](#) to read our full 2019-Season Indicative Advances Schedule.

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## Cancelled events

As the number of events, meetings and other gatherings around the state continue to be cancelled or postponed due to new regulations and laws around curbing the spread of COVID-19, we advise you to contact the relevant event organisers directly to receive the latest information.

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## QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

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[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

## QSL Daily Market Snapshot

[Click here](#)

# YOUR QSL GROWER SERVICES TEAM

### Far North Queensland

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