

HIGHLIGHTS

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sweet life!



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Kalamia Sweet Notes

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22nd January 2018

Happy New Year to all our members. I hope you and your families had a pleasant and safe festive season as well as having an opportunity of some well-deserved R & R. It probably was not one of my family's best Xmas with both grandchildren coming down with vomiting and diarrhoea on Xmas eve which quickly expanded to most of the family by Boxing Day; thankfully only a 24 hour bug. It's hard to believe that the first month of 2018 is almost at its end and nice to finally see some decent rainfall with the doozy of a storm we had last week with more showers forecast over the Australia Day long weekend.

I recently read a paper co-written by Peter Ridd from James Cook University's Marine Geophysics Laboratory about quality control processes for research science used to inform public policy decisions in general and for Great Barrier Reef science in particular. Some points highlighted in Peter's paper which I found to be of interest and raises a number of concerns are replicated below:

- » The Queensland and Australian Governments have spent considerable funds on the Great Barrier Reef region and are expected to spend a further AUD \$575 million in water quality initiatives between 2015 and 2020). Much of this is based on science which indicates 'damage' to the GBR system. More recently, it has been proposed that AUD \$8 billion be spent in order to ensure water-quality targets are met.
- » Challenging some GBR policy-science We have examined some of the most highly cited policy-science papers which have asserted damage to the GBR. The studies we have chosen cover a range of relevant topics, including simulations of riverine input of nutrients and links

to management, assessments of the changes in GBR water quality through time and links with ecology, changes in coral calcification through time. Some of these policy-science papers make very significant claims about the health and the future of the GBR system, including dire predictions of the imminent demise of the GBR "without intervention". They attribute a range of impacts to runoff of sediment and nutrient from agriculturally influenced catchments, and thus go to the heart of the practical influence of agriculture on the GBR system. These papers make a wide suite of conclusions directly relevant to policy, which our analysis indicates **should be viewed with some doubt**.

- » It is important to remember that publication in a journal is recognition that the work is reasonable, not that it is necessarily correct, but nonetheless, some issues we have identified in these papers appear to be of a gravity to completely invalidate some of the papers' stated conclusions. We are thus left greatly concerned that there appears no effective mechanism of robust technical scrutiny of policy-science regarding the GBR. For the GBR, there are a range of perceived 'threats' and a limited financial capacity of governments and industry to address the problems.
- » Conclusion - Given the national and international significance of the GBR system, an Australian government ought not to act to formulate policy or make spending decisions on this or any other significant conclusion without making sure the science is first subject to appropriate rigorous technical scrutiny.

It makes you think about government funding and imposing regulation on our industry based on supposedly proven science



papers. May be more prudent that government provides additional funding/grants to all sugar cane growers irrespective of size with a view to improving farming efficiencies and productivity which would have a positive flow on effect in managing nutrient and sediment runoff.

I mentioned in my last months "Kalamia Sweet Notes" the issue of "sugar tax" and whether this will be our industry's next hurdle. There has been heightened media coverage over the past few weeks renewing calls for introduction of a sugar tax on sugary drinks with Australian Medical Assoc leading the charge comparing it to "the war on tobacco". No one is denying that as a nation there is a real health issue of obesity, heart disease and diabetes but using sugar as a scapegoat is irrational. Has everyone stopped smoking cigarettes as a result of increased taxes applied over the years? No doubt sugar tax will be an ongoing targeted issue but thankfully at this point the current government has indicated there is no plans for a sugar tax but instead will focus on education. Nothing wrong with healthy diet and regular exercise or outdoor activities with the occasional sugary treat.

Cheers until next month.
Les

Coral Coast Marine

229 Queen Street, Ayr Phone: 4783 1530 Email: ccmarine@bigpond.net.au



EXTENDED DEADLINE AND NEW PRODUCTS FOR 2018

QSL has made a number of improvements to its pricing products and services for the coming season.

MORE TIME TO MAKE YOUR POOL NOMINATIONS

Following feedback from Growers, QSL has pushed the 2018-Season Pricing Declaration Date back from the traditional deadline of late February to 30 April 2018. This later deadline gives Growers an additional two months to assess how their 2018 crop is shaping up before they have to finalise their nominations to QSL's pools. Nominations for the 2018-Season QSL-managed pools will be accepted from 1 March 2018, however growers keen to get pricing using the QSL Target Price Pool or QSL Individual Futures Contract Pool can nominate tonnes and start pricing using these grower-managed pricing products at any time.

MORE TIME TO CHANGE YOUR MIND

Growers who have elected to use the QSL Target Price Pool for the 2018 Season but have not achieved their targets, now also have until 30 April 2018 to take up

the option to transfer their unfilled orders to other QSL pools. Growers in QSL's Individual Futures Contract Pool can also transfer unfilled 2018-Season orders from this product to other QSL pools by 30 April 2018, as long as they have not priced any portion of their nominated tonnage.

TWO-SEASON ACTIVELY MANAGED POOL

We've changed the name of the QSL 2-Season Forward Pool to the QSL 2-Season Actively Managed Pool to better describe how the pool operates. Just like the standard QSL Actively Managed Pool, the QSL 2-Season Actively Managed Pool aims to target the best return, with some pre-set price triggers, but has been designed for Growers who seek exposure across multiple seasons.

Tonnes are nominated to this pool in the 2018 Season for delivery in the 2019 Season, with pricing undertaken across the 2018 and 2019 Seasons. The minimum tonnage nomination for this pool is 50.8025

tonnes (1 Lot).

For more information about any of the pools mentioned above, please read the Pricing Pool Terms available on the QSL website or contact your local QSL Grower Services Team member.

CHANGES REFLECT NEW APPROACH TO EXTERNAL CUSTOMERS

The new year has brought some organisational changes at QSL.

Up until this point, QSL's corporate structure has seen responsibility for the management of both our supplier relationships (i.e. millers and growers) and our customer/marketing relationships separated within different parts of the business. In order to better integrate the activities of our Grower Services and Marketing, Trading and Risk Teams, we've combined these groups under a single consistent marketing and sales strategy.

This newly created unit, which also incorporates our treasury, pricing risk and payment

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teams, will be accountable for how we service and create value for all of our external customers, namely:

- » Growers who elect us to market their GEI sugar
- » The Growers and Millers who supply sugar under RSSA arrangements, and
- » International refiners who seek to buy our quality product

Overseeing this group is a new position – the Chief Operating Officer (COO) – who is accountable for our origination, physical marketing, and trading and risk strategies, as well as the management of all associated functions that service our offerings to these customers.

Robert Hines, who already had oversight of parts of this new group in his role as Chief Financial Officer (CFO), has been appointed COO. Rob is no stranger to Queensland cane growers and millers, and his sound understanding of the business together with a long history in banking and finance leave him well positioned to hit the

ground running.

QSL Financial Controller Aaron Searle has assumed the role of CFO and will have oversight of liquidity and credit management, compliance, corporate risk management, middle office, group funding /working capital, IT, Company Secretary and Legal.

Unfortunately the structural changes outlined above meant that the role of GM Trading and Risk took on a different and reduced scope, and so Dougall Lodge has finished his time with QSL. Dougall was a passionate and valued member of the QSL team for the past four years and was very supportive of the advantages of bringing together our origination, marketing and trading risk strategies. Prior to his departure he worked closely with QSL's Executive Manager Marketing and Risk Mark Hampson to ensure a smooth transition to the new arrangements. Mark is already well known amongst growers and will continue to spearhead our marketing and pricing activities.

There have also been some physical changes at our Brisbane headquarters, with our Brisbane-based staff relocating to new premises within the IBM Building in Edward Street.

The QSL corporate office is now located on Floor 12/348 Edward Street, Brisbane, while our Brisbane QSL Operations Division Team is now co-located with Sugar Terminals Limited on Level 11 of the same building.

This change helps to further cement the ring-fencing associated with our Strategic Operating Agreement with STL while also enabling us to secure reduced rental costs. Please note that all of our Brisbane phone number remain unchanged.

Disclaimer: This document contains information of a summary/high level nature and therefore does not purport to be comprehensive on this topic. Growers should read the relevant Pricing Pool Terms before participating in any QSL pool. While care is taken in the preparation of this document, QSL does not make any representations as to its accuracy or completeness. Information about past performance should not be relied on as an indication of future performance, nor should this Statement be taken to include representations as to future matters. This Statement does not constitute financial or investment advice. The information in this document is current only as at the date of the document.



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QSL PRODUCT OVERVIEW FOR WILMAR GROWERS – 2018 SEASON



YOUR 2018-SEASON QSL PRICING OPTIONS

QSL offers a range of QSL-managed pools and grower-managed pricing options designed specifically to meet the needs of Queensland cane growers.

To access these pricing options, you must have chosen QSL as a Marketer of your Grower's Economic Interest in Sugar (GEI Sugar) for the 2018 Season by 31 October 2017.

For the 2018 Season, you can choose either the QSL Harvest Pool or the QSL Harvest Pool in combination with one or more of these alternative QSL pools and pricing products:

- QSL Actively Managed Pool;
- QSL Early-Start Actively Managed Pool;
- QSL Guaranteed Floor Pool;
- QSL 2-Season Actively Managed Pool;
- QSL Target Price Pool;
- QSL Individual Futures Contract Pool; and
- Any other pools or pricing products QSL offers in respect to the 2018 Season.

Key attributes for each pool are detailed overleaf. In addition to the pools and products noted above, QSL operates a **US Quota Pool**. Participation in this pool is automatic, with a mandatory tonnage allocation of up to 5%. Please read the QSL US Quota Pool Pricing Pool Terms, available at www.qsl.com.au, for full details.

Participation in the **2018 QSL Harvest Pool** is mandatory for production risk purposes and 35% of your pricing allocation will automatically be designated to this pool, as per previous QSL pool arrangements. The QSL Harvest Pool is also QSL's default pool, meaning that if you do not make a pricing nomination or do not price your full QSL pricing tonnage allocation, any unallocated tonnages will default to the 2018 QSL Harvest Pool.

Please note that the pool and product descriptions overleaf are designed to provide a brief overview of your 2018-Season pricing options. More detailed information about each of QSL's pools and pricing products is provided in the individual Pricing Pool Terms, available online at www.qsl.com.au.

Unless otherwise stated in a product's Pricing Pool Terms, QSL does not charge direct fees for grower-managed pricing products or QSL-managed pools. At the end of the season all QSL pricing products will receive an allocation of revenues and costs associated with the export and marketing of sugar from the **QSL Shared Pool**. The costs and revenues included in the QSL Shared Pool can be found on our website (www.qsl.com.au).

How much you can price with QSL in the 2018 Season is governed by:

- **The amount of GEI Sugar you have nominated to be marketed by QSL.** The amount you nominate to be marketed by QSL is the amount you can price with QSL.
- **The total Committed Sugar allocation limits as determined in your CSA, GPA and the Pricing Pool Terms.**
- **The credit limits applied by QSL.**

QSL PRODUCT OVERVIEW FOR WILMAR GROWERS – 2018 SEASON

GROWER-MANAGED PRODUCTS

QSL's grower-managed pricing products allow you to make your own pricing decisions, either for the current season or for future seasons. Your choices are:

QSL TARGET PRICE POOL	<ul style="list-style-type: none"> • COMMITTED TONNAGE • INDIVIDUAL PRODUCTION RISK • 2018, 2019 AND 2020 SEASONS
<p>Enables Growers to price their GEI Sugar during the current Season up to 3 Seasons ahead. Orders must be in a minimum of 10 metric tonne lots, with targets in \$5 increments (e.g. \$415, \$420, \$425). Pricing is to be completed by 20 April in the year after crushing commences for the relevant Season. Growers using this option can choose an Accelerated Advances program (up to 90% of the value of their completed pricing by the end of crushing) or the standard QSL Advances program once they have completed their pricing for the season.</p>	

QSL INDIVIDUAL FUTURES CONTRACT POOL	<ul style="list-style-type: none"> • COMMITTED TONNAGE • INDIVIDUAL PRODUCTION RISK • 2018, 2019 AND 2020 SEASONS
<p>Enables growers to price GEI Sugar incrementally during the current Season and up to 3 Seasons forward. Minimum/multiple allocation of 60 metric tonnes. Individual pricing orders are in a minimum of 10 metric tonnes in \$5 increments, with separate pricing decisions for each individual futures position. Pricing is to be completed by 20 April in the year after crushing commences.</p>	

QSL-MANAGED POOLS

QSL-managed pools aggregate tonnage from one or more participants, with QSL making all pricing decisions for the pool. Your choices are:

QSL HARVEST POOL	<ul style="list-style-type: none"> • UNCOMMITTED TONNAGE • COLLECTIVE PRODUCTION RISK • QSL DEFAULT POOL • 2018 SEASON
<p>A QSL-managed pool designed to manage a limited amount of production variation throughout a Season. All Growers who nominate QSL as their GEI Sugar Marketer must allocate to this pool 35% of their expected GEI Sugar for which QSL is to be the marketer. Growers are only paid for the final sugar delivered into this pool. If QSL Growers make no other pricing product allocation their GEI Sugar defaults into this pool.</p>	

QSL ACTIVELY MANAGED POOL	<ul style="list-style-type: none"> • COMMITTED TONNAGE • INDIVIDUAL PRODUCTION RISK • 2018 SEASON
<p>A QSL-managed pool which targets the best return over the Season by pricing more frequently as short-term market opportunities arise. The minimum tonnage required to participate in this pool is 10 metric tonnes.</p>	

QSL EARLY-START ACTIVELY MANAGED POOL	<ul style="list-style-type: none"> • COMMITTED TONNAGE • INDIVIDUAL PRODUCTION RISK • 2018 SEASON
<p>A QSL-managed pool which targets the best return over the Season by pricing more frequently as short-term market opportunities arise. This pool has an earlier nomination deadline and longer pricing window than the standard QSL Actively Managed Pool. The minimum tonnage required to participate in this pool is 10 metric tonnes.</p>	

QSL GUARANTEED FLOOR POOL	<ul style="list-style-type: none"> • COMMITTED TONNAGE • INDIVIDUAL PRODUCTION RISK • 2018 SEASON
<p>A QSL-managed pool which provides a guaranteed minimum return with the potential for higher returns across the Season. The minimum tonnage required to participate in this pool is 50 metric tonnes.</p>	

QSL 2019 2-SEASON ACTIVELY MANAGED POOL	<ul style="list-style-type: none"> • COMMITTED TONNAGE • INDIVIDUAL PRODUCTION RISK • 2019 SEASON
<p>A QSL-managed pool for the 2019 Season, with pricing undertaken across the 2018 and 2019 Seasons. This pool aims to target the best return, with some pre-set price triggers. It has been designed for Growers who seek exposure across multiple seasons.</p>	



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FURTHER INFORMATION

For more information contact:

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Telephone (07) 3004 4400 **Email** info@qsl.com.au
www.qsl.com.au

This document contains information of a general or summary nature. Before making pricing decisions you should read the Pricing Pool Terms, which will be available on the QSL website. While all care is taken in the preparation of this document, the reliability, accuracy or completeness of the information provided in the document is not guaranteed. It does not constitute financial product or investment advice, nor does it constitute a recommendation to invest in any of the pools described above or an offer or invitation with respect to any of the pools. QSL does not accept any responsibility to any person for the decisions and actions taken by that person with respect to any of the information contained in this document.

FINAL CRUSH UPDATE - INDIVIDUAL MILL TOTAL TONNAGE - 2017

The four Burdekin mills crushed a total of 8.12 million tonnes of cane with an average CCS of 14.0 for the region. Invicta Mill was the first in the region to crush out, finishing the season on Wednesday (29 November). Kalamia Mill finished on Friday (1 December), Inkerman finished on Sunday (3 December) and Pioneer crushed out on Tuesday, 5th December.

The individual mill totals were:

- » Invicta - 3.037 million tonnes
- » Kalamia - 1.600 million tonnes
- » Inkerman - 1.723 million tonnes
- » Pioneer - 1.759 million tonnes

Best regards

PAUL GIORDANI General Manager – Cane Supply and Grower Relations

FORMATION OF GROUPS FOR HARVESTING - 2018 CRUSH SEASON

Harvesting groups consist of one or more growers who group together to harvest their cane in an economical and efficient manner. Harvesting groups should be formed, where possible, on the basis of general proximity to each other within each line or scheduled delivery runs.

To permit Wilmar and growers time to plan harvest and transport operations in an orderly and efficient manner, proposals by growers to change grouping arrangements must be submitted, in writing, to Wilmar by the end of February each year.

Harvesting Groups will be taken to be the same as the previous season except where an application to vary grouping has been agreed to by Wilmar.

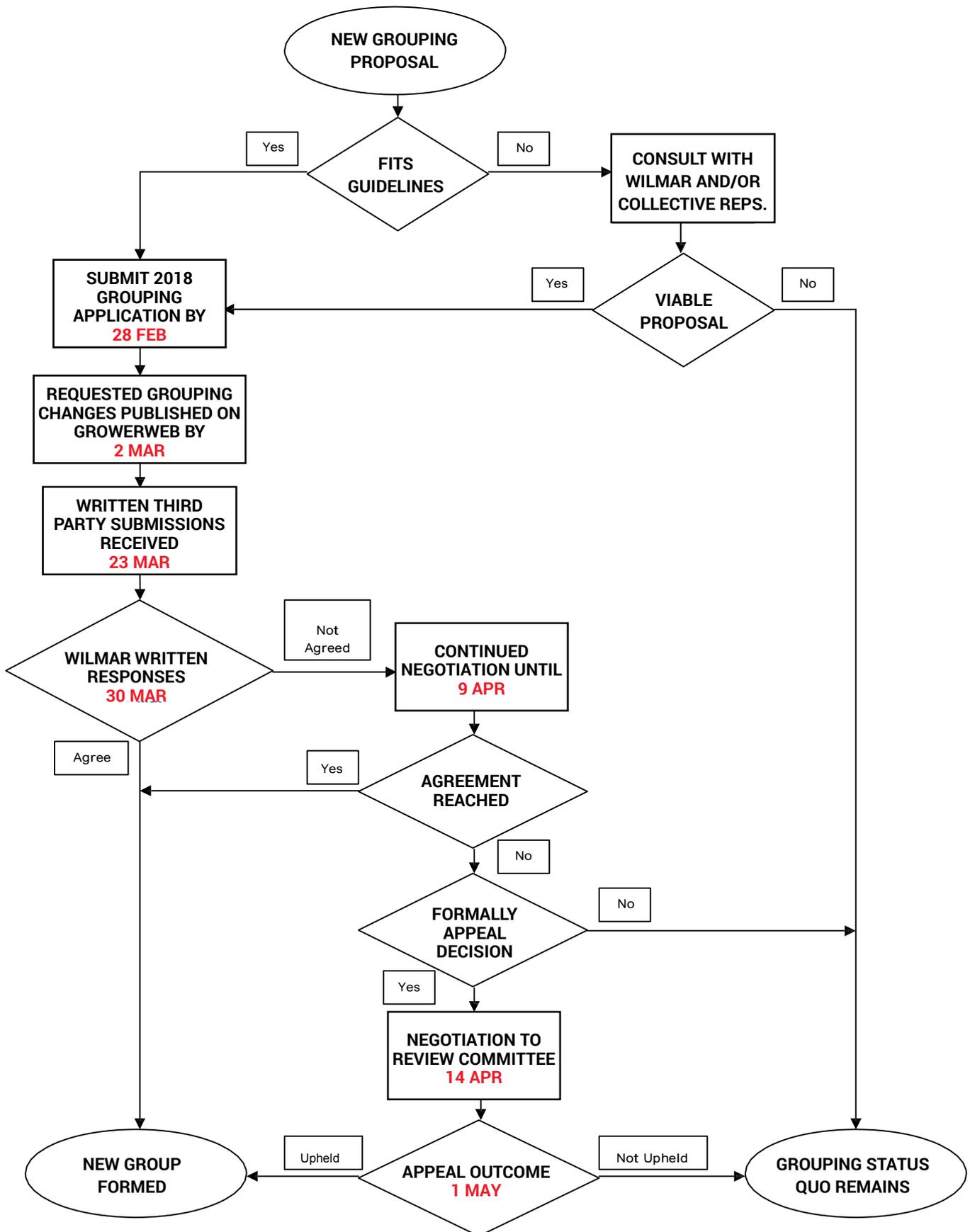
Some of the issues that Wilmar will consider in regard to a grouping proposal are included in the table below. These issues should be discussed with the relevant Wilmar Logistics team prior to lodging a grouping application. Grower Representatives should be involved at all stages of the grouping process to ensure the best outcome.

Issue	Wilmar will actually agree if...	Wilmar may agree if...
Grouping of growers across mill areas.	There is no intermill grouping.	<ul style="list-style-type: none"> » It can be demonstrated that a harvester moving from one mill area to another will not impact on allotments for other harvesting groups at either mill, eg a strict mechanism to utilize an existing group's allotment at the each mill. » AND Wilmar does not incur extra transport costs.
Grouping of growers on different lines or loco runs.	Grouping contained within loco run.	<ul style="list-style-type: none"> » It can be demonstrated that proposal does not impact on delivery size or times for other groups » AND Wilmar does not incur extra transport costs.
Siding capacity and design.	Current siding capacities and design match proposed group size, roster & mode of operation.	<ul style="list-style-type: none"> » Agreement can be reached regarding sharing of cost of modifications » AND suitable time has been allowed for planning, design, easements, regulatory approvals and construction – 2 years is recommended.
Siding sharing.	No sharing of siding	<ul style="list-style-type: none"> » It can be demonstrated and agreed that the siding has enough days available each year for all harvesting groups that wish to use it. » AND a shared siding agreement can be negotiated for the siding. » AND the proposed group has a designated home siding.

Wilmar Sugar Update



2018 Grouping Process Flowchart



Wilmar Sugar Update



MILL CCS VARIETIES REPORT – 2017 SEASON

CAP 315 KALAMIA

Variety	Plant	TONNES				% of Supply	C C S				Fibre	Dirt	
		1Rat	2Rat	Other	Total		1Rat	2Rat	Other	Total			
KQ228	157078.96	81632.24	88598.22	123024.32	450333.74	28.1	13.6	13.74	13.9	13.46	13.65	15.6	3.8
Q183	57179.48	24872.34	102740.68	196879.57	381672.07	23.8	14.14	13.31	13.86	13.3	13.58	16.8	4.3
Q240	103375.3	138070.09	37532.26	2863.34	281840.99	17.6	13.76	13.62	13.74	13.48	13.69	15.1	3
Q208	54121.64	40895.32	40027.56	85382.12	220426.64	13.8	13.92	13.85	14.06	13.19	13.65	16.3	3.4
Q253	21715.84	33624.92	16551.88	7540.62	79433.26	5	12.69	12.57	12.91	11.44	12.57	16	3.1
Q252	11515.96	26195.42	26671.77	1428.94	65812.09	4.1	14.37	14.21	13.81	12.95	14.05	15.8	3.4
Q232	19055.88	11688.14	11369.5	5586	47699.52	3	13.81	13.94	13.49	11.95	13.55	15.7	3.3
Mixed	2257.6	3824.6	2356.3	5758.24	14196.74	0.9	13.91	13.2	12.66	13.49	13.34	16	3.7
Q247	0	0	593.5	7013.24	7606.74	0.5	13.81	13.94	14.43	12.9	13.01	16.9	3.4
Q200	0	0	953.32	5679.36	6632.68	0.4	13.92	13.85	15.52	13.86	14.1	17.1	3.1
Q171	0	0	1534.76	1014.18	2548.94	0.2	13.91	13.2	15.35	13.3	14.53	16.2	7.4
Q238	0	0	0	2347.28	2347.28	0.1	13.81	13.94	13.49	13.05	13.05	16.4	3
Tellus	0	0	1185.54	0	1185.54	0.1	14.14	13.31	15.12	13.3	15.12	15.3	4.5
Q133	0	0	0	168.58	168.58	0	13.91	13.2	12.66	12.97	12.97	15.5	1

CAP 315 PIONEER

Variety	Plant	TONNES				% of Supply	C C S				Fibre	Dirt	
		1Rat	2Rat	Other	Total		1Rat	2Rat	Other	Total			
Q183	119653.69	110130.25	199439.44	295122.36	724345.74	41.2	14.8	14.98	14.53	13.98	14.42	16.2	4.4
Q240	214533.24	141019.44	38824.27	5034.05	399411	22.7	13.81	14.67	14.52	12.87	14.17	14.3	2.7
Q208	49018.86	37995.55	39407.89	64824.5	191246.8	10.9	14.1	14.54	14.91	14.36	14.44	15.6	3.3
KQ228	51989.67	27602.22	34640.66	64157.26	178389.81	10.1	14.17	13.97	14.27	13.14	13.79	15.2	3.8
Q253	32419	45857.34	8162.47	2318.02	88756.83	5	13.12	13.17	12.71	11.37	13.06	14.8	3.2
Q232	16190.39	18644.83	18041.01	6683.73	59559.96	3.4	13.3	14.78	13.75	13.26	13.9	15.2	3.2
Q252	3227.43	23851.1	18249.06	539.83	45867.42	2.6	14.78	14.35	14.01	13.17	14.23	15.2	3.8
Q247	0	3929.36	3714.5	10280.25	17924.11	1	13.3	15.4	11.83	13.05	13.31	16.7	4.3
Experimental	2070.18	1676.3	1860.92	1062.16	6669.56	0.4	13.36	11.55	13.18	12.37	12.7	15.8	3.6
Q200	0	0	2478.94	4173.01	6651.95	0.4	14.1	14.54	13.96	14.76	14.46	16.4	3.6
Q133	0	0	4436.04	1941.15	6377.19	0.4	14.32	13.33	14.34	13.32	14.03	15.8	4.6
Tellus	502.16	741.51	1191.2	1635.55	4070.42	0.2	15.29	13.86	14.94	13.19	14.08	15.8	3.5
Mixed	478.52	1412.89	1256.68	792.96	3941.05	0.2	14.32	13.33	13.23	13.11	13.37	15.4	3.6
Q238	0	0	1479.89	1780.62	3260.51	0.2	13.3	14.78	13.17	11.97	12.51	16	4.6

CAP 315 INVICTA

Variety	Plant	TONNES				% of Supply	C C S				Fibre	Dirt	
		1Rat	2Rat	Other	Total		1Rat	2Rat	Other	Total			
Q183	147934.42	137429.04	315475.45	451490.3	1052329.21	34.6	14.78	14.44	14.66	14.23	14.46	16.2	4
Q240	420425.59	247133.64	65988.26	2048.28	735595.77	24.2	14.18	14.42	14.35	14.01	14.27	14	2.4
Q208	167505.32	84096.99	144148.55	195504.21	591255.07	19.5	14.26	14.96	14.86	13.58	14.28	15.9	3.5
Q232	118123.66	57317.64	14779.78	450.7	190671.78	6.3	14.24	14.38	14.3	12.82	14.28	14.8	2.7
KQ228	32042.94	22496.58	39302.42	77307.76	171149.7	5.6	14.07	14.09	14.36	14.04	14.13	15.2	3.6
Q252	22921.12	83973.78	35562.68	626.76	143084.34	4.7	14.3	15.05	14.14	13.19	14.69	15	3.3
Q253	16585.92	47463.02	15295.14	206.76	79550.84	2.6	13.68	13.14	13.42	12.73	13.3	14.9	3.1
Mixed	4273.58	2212.52	11855.69	4979.26	23321.05	0.8	13.75	15.08	14.48	13.82	14.26	15.7	3.8
Q247	0	533.96	1775.76	6887.7	9197.42	0.3	14.24	14.46	14.22	14.33	14.32	15.7	3.9
Q200	365.74	1348.76	1950.36	4628.34	8293.2	0.3	13.79	10.97	14.66	13.39	13.32	15.5	4.2
Tellus	0	314.88	0	2267.43	2582.31	0.1	14.78	15.05	14.66	12.42	12.74	17	3.2
Q177	803.12	0	0	704.8	1507.92	0	13.65	15.08	14.48	10.2	12.03	15.2	2
Experimental	232.22	0	0	0	232.22	0	13.21	0	0	0	13.21	14.2	2.7

CAP 315 INKERMAN

Variety	Plant	TONNES				% of Supply	C C S				Fibre	Dirt	
		1Rat	2Rat	Other	Total		1Rat	2Rat	Other	Total			
KQ228	199660.77	130278.7	130788.06	139325.43	600052.96	34.8	13.48	13.7	13.67	12.9	13.44	15.7	3.5
Q208	88400.12	70240.17	81519.06	117407.57	357566.92	20.7	13.99	14.69	14.54	13.43	14.07	16.1	3.2
Q240	124147.05	140756.14	72956.83	8662.63	346522.65	20.1	13.66	13.54	13.66	12.99	13.59	15	2.6
Q183	42945.36	32334.48	77418.46	140740.16	293438.46	17	14.88	14.39	14.32	13.23	13.89	16.4	4
Q253	6084.68	24469.52	13030.03	6624.06	50208.29	2.9	13.29	12.56	12.34	12.36	12.57	15.8	3.4
Q252	3323.34	13359.03	13761.86	1320.93	31765.16	1.8	14.71	13.91	13.76	12.96	13.89	15.5	3.4
Q232	4169.91	6060.39	3858.25	401.22	14489.77	0.8	13.84	13.7	13.91	10.98	13.72	15.9	2.7
Mixed	1385.71	915.73	180.52	26.41	2508.37	0.1	14.46	14.05	14.19	12.1	14.27	15.7	2.5
Q238	102.76	147.26	1768.76	337.73	2356.51	0.1	14.8	13.68	14.19	13.3	14.06	15.9	4.6
Q200	0	0	0	1225.81	1225.81	0.1	13.99	14.69	14.54	13.44	13.44	16.7	4.3
Q171	0	0	0	694.46	694.46	0	14.46	15.77	14.19	12.7	12.7	16.7	6.5
Experimental	277.76	0	0	207.15	484.91	0	11.98	0	0	12.26	12.1	15.9	2.1
SRA8	292.33	0	0	0	292.33	0	13.74	13.91	13.76	12.96	13.74	15.7	1.7
Q247	0	0	0	237	237	0	14.8	13.68	14.19	12.56	12.56	17.2	2.7

MEMBERS INFORMATION

NOTICE BOARD

Kalagro Fuel Customers

Kalagro Fuel Prices have been giving great savings to our current customers.

To maintain our special fuel prices, a minimum of 2000 Litres is required to place an order.

Throughout the coming months, Puma (Kalagro's Supplier) will be delivering on Monday, Wednesday and Fridays

A reminder that to place orders, please ring:

Kalamia Cane Growers office - ph 07 47831312.

Kalagro customer's cannot ring direct to Puma and receive the Kalagro discounted rate.

Smartcane Accreditation Information

Smart Cane Accreditation can be completed at Burdekin Productivity Services with local representative, Terry Granshaw - mobile 0437 553 149, email tgranshaw@bps.net.au. Terry regularly holds Smartcane BMP self-assessment workshops as an initial introduction as well as one-on-one interaction with a grower for the three required modules to achieve Smartcane BMP accreditation.

Smartcane BMP is funded by the QLD Government with no cost to growers to undertake the course. Bonsucro accreditation requires further modules to be completed in addition to that for Smartcane.

Please Note:

As an incentive for Growers to undertake Smartcane BMP adoption and Bonsucro accreditation, Wilmar makes available a per tonne incentive payment (capped at 25,000 tonne).

Please refer to Collective CSA (Cane Supply Agreement) - Page 77 - 78 for additional information.

Grouping Applications for 2018

Grouping application forms for the 2018 crush season are now available at the Kalamia office.

Grouping applications have to be submitted by the 28th February 2018 to be access

Please refer to the Wilmar updates in this magazine for further information.



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Sweet Industry News



FARM BIOSECURITY – WHY BOTHER?

BPS staff spend considerable time and resources conducting

BPS staff spend considerable time and resources conducting activities to ensure that risk of spread of pest and disease is minimised. These activities include:

- » Hot water treatment and propagation of approved seed cane
- » Sterilisation of equipment moving onto approved seed cane plots
- » Inspection and permits for movement of machinery between biosecurity zones
- » Itch grass and wild sorghum rogueing and monitoring
- » Canegrub monitoring
- » Pachymetra monitoring
- » RSD surveys and on farm testing.

Every person in the industry has a part to play to minimise risk of spread of pests and diseases. Grower activities that should be undertaken to minimise risk include:

- » Regular purchase of approved seed cane
- » Washdown and sterilisation of equipment moving on and off farm
- » Permits acquired for movement of machinery between biosecurity zones
- » Control of declared or invasive weed and pest species
- » Regular on farm monitoring of pest and disease pressures and risks.

If you are not conducting some or all of these activities, you are not only increasing the risk of pest and disease incidence on your own farm, you are also increasing the risk for the whole of the industry. Every grower is under a general biosecurity obligation, which means you need to take all reasonable and practical steps to minimise risk of spread of pest or disease.

While some of these activities may seem onerous, it is important to remember that they are there to protect your livelihood. Pests such as itch grass can be both difficult and expensive to control and diseases like RSD can affect yield. Other regions also have pests and diseases that are not present in the Burdekin e.g. Fiji Leaf Gall or Siam Weed, and an invasion of one of these pests or diseases could be devastating for our area.



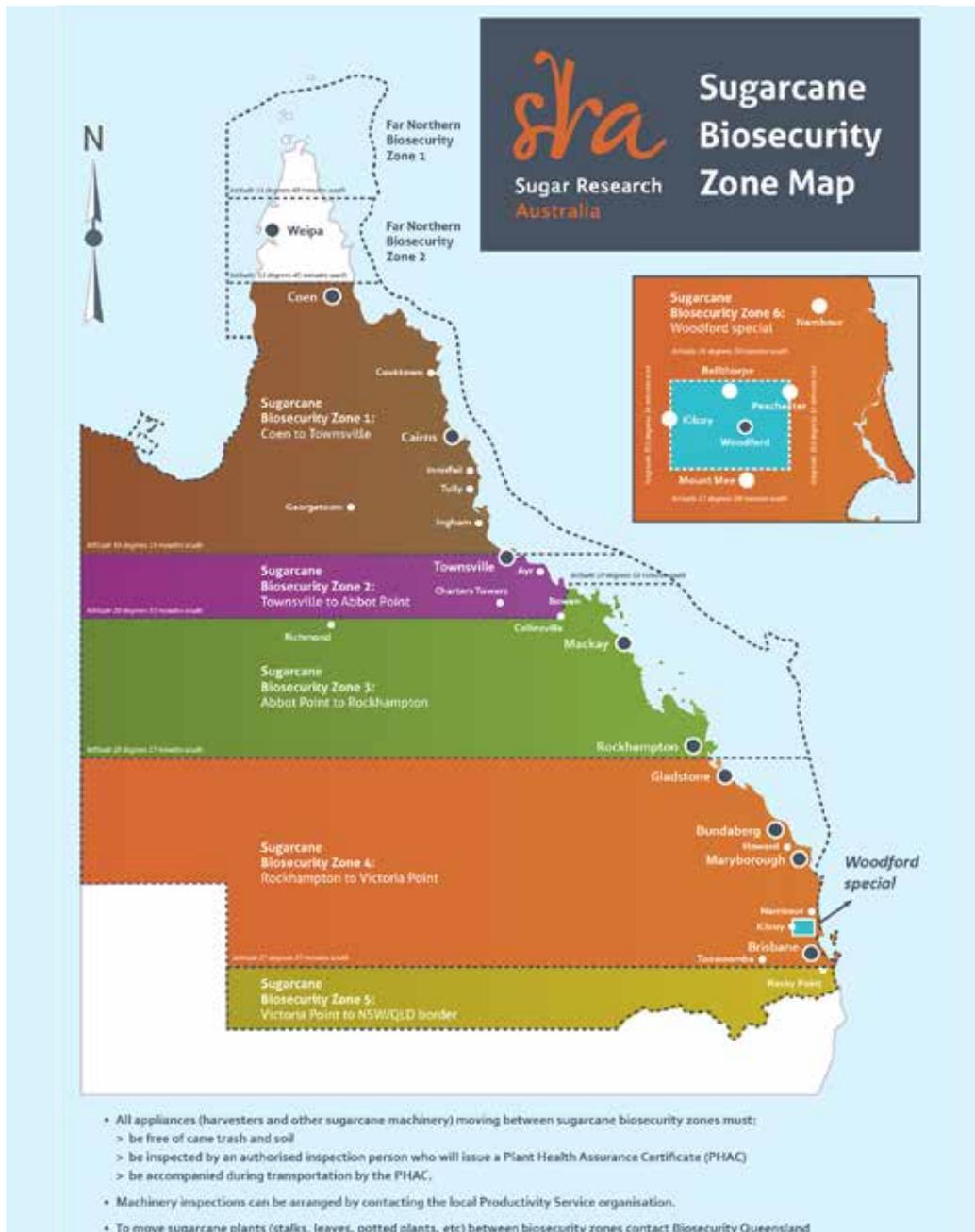
PLANT AND MACHINERY MOVEMENT

To protect the sugar industry from pests and diseases biosecurity zones are in place (see map). No plants or machinery can be moved between these zones without approval. Only Biosecurity Queensland staff can issue approvals to move plant material; local productivity services staff are able to issue certificates for the movement of machinery.

Before moving any machine that has been in contact with sugarcane plants or soil out of the Burdekin it must be inspected and a plant health assurance certificate issued. Certificates will only be issued when the machine has been inspected and found to be clean of sugarcane pest carriers i.e. that there is no dirt and trash remaining on the machine. All machinery coming into the Burdekin from other regions should also have a certificate – this must travel with the machine.

To arrange an inspection please contact BPS, allowing several days before the machine is due to be transported. Cane harvesters in particular are difficult to clean and will usually need to be inspected at least twice before a certificate will be issued.

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“The Queensland Government has introduced a range of initiatives in 2018 in order to relieve the burden of electricity costs on consumers. Summary of actions and incentives has been extracted below.”

AFFORDABLE ENERGY PLAN: MAKING ELECTRICITY MORE AFFORDABLE

We are committed to delivering stable electricity prices for all Queenslanders.

The Affordable Energy Plan features \$300 million of initiatives from 1 January 2018 which will make electricity more affordable for residential and business customers.

Under the plan, electricity prices for typical household and small business customers will remain below inflation on average over the next 2 years.

OUR ACTIONS IN MORE DETAIL

Under the Affordable Energy Plan we will:

- » commit to keeping electricity prices below inflation on average for typical household and small business customers over the next 2 years deliver a \$50 per year electricity rebate to all Queensland households over the next 2 years (\$200 million over 2 years)

<https://www.qld.gov.au/community/cost-of-living-support/asset-ownership-dividend>

- » introduce the Easy Pay Reward: a rebate for regional households (\$75) and small businesses (\$120) that register for direct debit and monthly eBilling (\$15 million over 3 years)

<https://www.ergon.com.au/retail/residential/account-options/easypay>

- » provide an energy efficient appliance rebate to help households to buy more energy efficient appliances

<https://www.qld.gov.au/community/cost-of-living-support/appliance-rebate>

- » offer no interest loans and rebates for Queenslanders purchasing rooftop solar and battery systems (\$21 million over 3 years)

<https://www.qld.gov.au/community/cost-of-living-support/solar-battery-rebate>

- » remove solar barriers for renters (\$4 million over 3 years)

<https://www.dews.qld.gov.au/electricity/solar/solar-future/rental-properties>

- » expand the Energy Savvy Families initiative to provide more low income families with access to monthly billing, digital metering and education programs (\$4 million over 3 years)

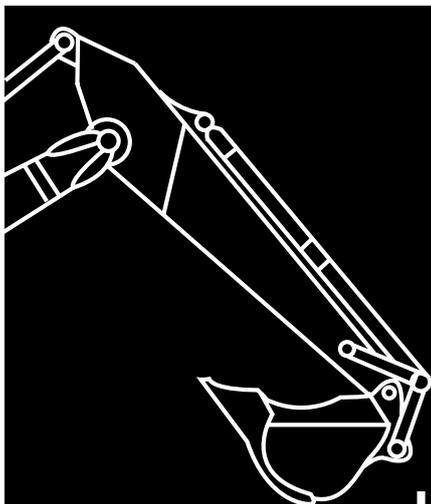
<https://www.dews.qld.gov.au/electricity/saving/digital-meter>

- » deliver the Business Energy Savers Program for agricultural customers and large business customers (\$20 million over 3 years)

<https://www.business.qld.gov.au/running-business/environment/energy-saving/business-energy-savers>

- » remove the non-reversion policy for small customers in regional Queensland (\$15 million over three years).

<https://www.dews.qld.gov.au/electricity/retailers/choosing>



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Sweet Industry News

TPP RESURRECTED AS NATIONS GET SET TO SIGN TRADE DEAL

By political reporter Dan Conifer, www.abc.net/rural

AUSTRALIA AND 10 OTHER NATIONS HAVE SIGNALLED THEY WILL SIGN A REVISED TRANS-PACIFIC PARTNERSHIP TRADE DEAL LATER THIS YEAR.

Key points:

- » Steve Ciobo says the Government has worked hard to revive the trade pact
- » The new deal will “eliminate more than 98 per cent of tariffs in a free-trade zone”
- » Federal Labor last year declared the TPP “dead”
- » Trade Minister Steve Ciobo called it a great deal for Australia that would really help to boost exports and drive economic growth.

Mr Ciobo said the Asia-Pacific countries were “finally at the finish line” following talks between officials in Tokyo.

Canada walked away from the 11-nation deal in November, but has since had several issues resolved.

But Mr Ciobo said the Turnbull Government had worked hard to revive the trade pact.

“It hasn’t been easy, but we’re finally at the finish line and Aussie businesses will be the big winners,” he said.

He said new deal would “eliminate more than 98 per cent of tariffs in a free-trade zone, with a combined GDP of \$13.7 trillion”.

Trade ministers will attend a signing ceremony in Chile in March. It is understood the deal will include:

- » The abolition of all tariffs on seafood, wine, sheep meat, cotton wool and manufactured goods across the region
- » New bilateral trade deals for Australia with Canada and Mexico
- » Japan speeding up the reduction of import barriers for Australian beef imports
- » Japan eliminating several tariffs on Australian cheese imports
- » Improved conditions for Australian service exports within the region – such exports were worth more than \$18 billion last financial year

The TPP was going to include the United States before Donald Trump withdrew from the agreement in one of his first acts as President.

The new deal is known as the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP).

“The agreement will deliver 18 new free trade agreements between the CPTPP parties,” Mr Ciobo said.

“For Australia that means new trade agreements with Canada

and Mexico and greater market access to Japan, Chile, Singapore, Malaysia, Vietnam and Brunei.”

Federal Labor last year declared the TPP “dead”, saying it made no sense without the US on board.

Labor’s trade spokesman Jason Clare is demanding more details about how the new deal will benefit Australia.

“What we really need to know now is how many jobs this agreement will create, how many more business it will create,” Mr Clare said.

“That’s why we’ve asked the Government to do some independent economic modelling on what this agreement will mean for Australia.”



PHOTO: Steve Ciobo says the Asia-Pacific countries are “finally at the finish line”.

CLARE WANTS DEAL TO INCLUDE US AND CHINA

Mr Ciobo criticised the Opposition’s approach.

“If it was up to them they would shut Australia out of this historic agreement and the big wins to delivers our farmers, manufactures and services providers,” he said.

Nearly a quarter of Australia’s exports last financial year, worth almost \$88 billion, went to CPTPP countries.

Japan’s Economy Minister Toshimitsu Motegi said the deal would act as an “engine to overcome protectionism” in developing economies.

He also said Japan would again try to persuade Washington to join the trade pact.

Mr Clare said it was preferable to have regional trade agreements that included the United States and China.

“One of the weaknesses or one of the limitations of this agreement is it does not have those two big countries of our region that are going to be so important this century,” he said.

National Farmers’ Federation chief executive Tony Mahar called it a milestone deal.

He said having 11 countries agreeing to a consistent set of trade rules, procedures and in some cases tariffs was “quite the achievement”.

“It’s a significant deal and it will mean that Australian farmers have more options and more opportunities to sell their food and fibre,” he said.



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Sweet Industry News

HEALTH EXPERTS SUPPORT SUGAR TAX AS COALITION CALLS FOR 'PERSONAL RESPONSIBILITY'

Melissa Davey – www.theguardian.com

AUSTRALIAN MEDICAL ASSOCIATION PRESIDENT MICHAEL GANNON SAYS TASK AHEAD COMPARABLE TO TAKING ON BIG TOBACCO.

Peak health bodies and public health experts have supported calls from the Australian Medical Association to introduce a sugar tax, despite fierce opposition from food and drink industry representatives and politicians.

The president of the Australian Medical Association, Dr Michael Gannon, said on Monday that tackling the impact of sugar on health was a struggle comparable to taking on big tobacco.

"Improving the nutrition and eating habits of Australians must become a priority for all levels of government," Gannon said. "We need to drag government to action with a variety of measures. One of the easiest to implement, and one of the simplest to call for, is a tax on sugar sweetened drinks. We don't think that's the silver bullet to fix our obesity crisis but it's certainly part of the jigsaw."

AUSTRALIAN MEDICAL ASSOCIATION WANTS TAX ON SUGARY DRINKS AND BAN ON JUNK FOOD ADS

The AMA's Position Statement on Nutrition 2018 says a tax on sugar sweetened drinks should be introduced as a matter of priority.

Fruit and vegetables should be kept affordable for those on low or fixed incomes, even if it contradicts market demands, the AMA argues. Money raised through a sugar tax could be reinvested towards supporting good nutrition and education, Gannon said.

Research published in the Australian and New Zealand Journal of Public Health in November found one in seven adolescents were drinking more than two cups of sugar sweetened drinks a day – amounting to 11 teaspoons of sugar – and were up to three times more likely to have oral health problems than those who did not drink sweetened beverages.

A study published in the September edition of the Journal of the Academy of Nutrition and Dietetics found sales of soft drinks at the Alfred hospital in Melbourne dropped by 27.6% during a 17-week trial when the price of sugary drinks was increased by 20%. Bottled water sales increased by almost the same amount.

A separate study from the school of health and social development at Deakin University found Australia's lowest socioeconomic

group would receive the greatest health benefits from a tax on sugary drinks. The study used economic modelling to show the increase in annual spending on sugar sweetened drinks would amount to an average of \$30 per person, described as a modest increase when the health benefits were considered.

The chief executive of the Public Health Association of Australia, Michael Moore, said a sugar tax was an effective way to steer people away from unhealthy drinks.

"There is much more awareness now of the damage which sugary drinks inflict on their consumers' health, such as their direct correlation with obesity and the development of type 2 diabetes," he said. "While there has been an attempt at the message of consuming these discretionary foods and beverages in moderation, it has been ineffective in significantly reducing excessive consumption of sugary drinks."

Twenty-six countries have put a health levy on sugary drinks. But the federal minister for agriculture and water resources, David Littleproud, said on Monday governments "should not dictate the diet of citizens".

"People need to take personal responsibility," he said. "Increasing the family grocery bill will not magically make Australians skinny." Littleproud's comments were echoed by the CEO of the Australasian Association of Convenience Stores, Jeff Rogut.

He described a sugar tax as a reactionary measure that would pose a threat to food manufacturers, the sugar industry and to convenience stores.

"The health minister is on the record as ruling out the introduction of a sugar tax and we welcome this decision," Rogut said. "The views of business and consumer groups like ours are often not afforded the same level of consideration as the powerful health lobby, so we are especially grateful that, in this instance, common sense seems to have prevailed."



The AMA president, Michael Gannon, says health experts need to 'drag government to action' on a sugar tax. Photograph: Mick Tsikas/EPA

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Sweet Time Out

JOKE OF THE MONTH

Q: What did one ocean say to another ocean?

A: Nothing. It just waved.

Q: Why did the runner stop listening to music?

A: Because she broke too many records.

Q: What do you call a dinosaur with an extensive vocabulary?

A: A thesaurus.

WORD OF THE MONTH

pervious

adjective [pur-vee-uh-s]

open or accessible to reason,
feeling, argument, etc.



*'The greatest glory in living
lies not in never falling, but in
rising every time we fall.'*

NELSON MANDELA



DID YOU KNOW...?

- » Did you know there are only 4 words in the English language which end in 'dous' (they are: hazardous, horrendous, stupendous and tremendous)
- » Did you know it took Leonardo Da Vinci 10 years to paint Mona Lisa
- » Did you know Shakespeare invented the words 'assassination' and 'bump'



GINGER AND PINEAPPLE BISCOTTI

Drizzle dark chocolate over these Italian-inspired ginger and pineapple biscuits.

INGREDIENTS

- » 2 Coles Australian Free Range Eggs
- » 3/4 cup (165g) caster sugar
- » 1 1/3 cups (200g) plain flour
- » 1/3 cup (50g) self-raising flour
- » 3/4 cup (55g) chopped Coles Pineapple Pieces
- » 1/2 cup (110g) uncrystallised ginger
- » 1/2 cup (80g) Coles Australian Almonds
- » 100g dark chocolate, melted

METHOD

Step 1: Preheat oven to 180C. Grease and line a large baking tray. Whisk the eggs and sugar in a large bowl until well combined. Stir in the combined flour. Add pineapple, ginger and almonds and stir until a soft dough forms.

Step 2: Knead dough on floured surface until smooth. Divide dough in half. Roll each portion into a 30cm log. Place logs on prepared tray. Bake for 30 mins or until light golden. Set aside on the tray for 10 mins to cool.

Step 3: Reduce oven to 150C. Use a serrated knife to cut logs diagonally into 1cm-thick slices. Arrange the slices, in a single layer, on 2 baking trays. Bake, swapping trays halfway through cooking, for 25 mins or until biscotti are dry and crisp. Transfer to wire racks to cool completely.

Step 4: Place chocolate in a sealable plastic bag and cut off 1 corner. Drizzle over biscotti. Set aside for 30 mins to set.

Sweet Time Out

CLASSIFIEDS

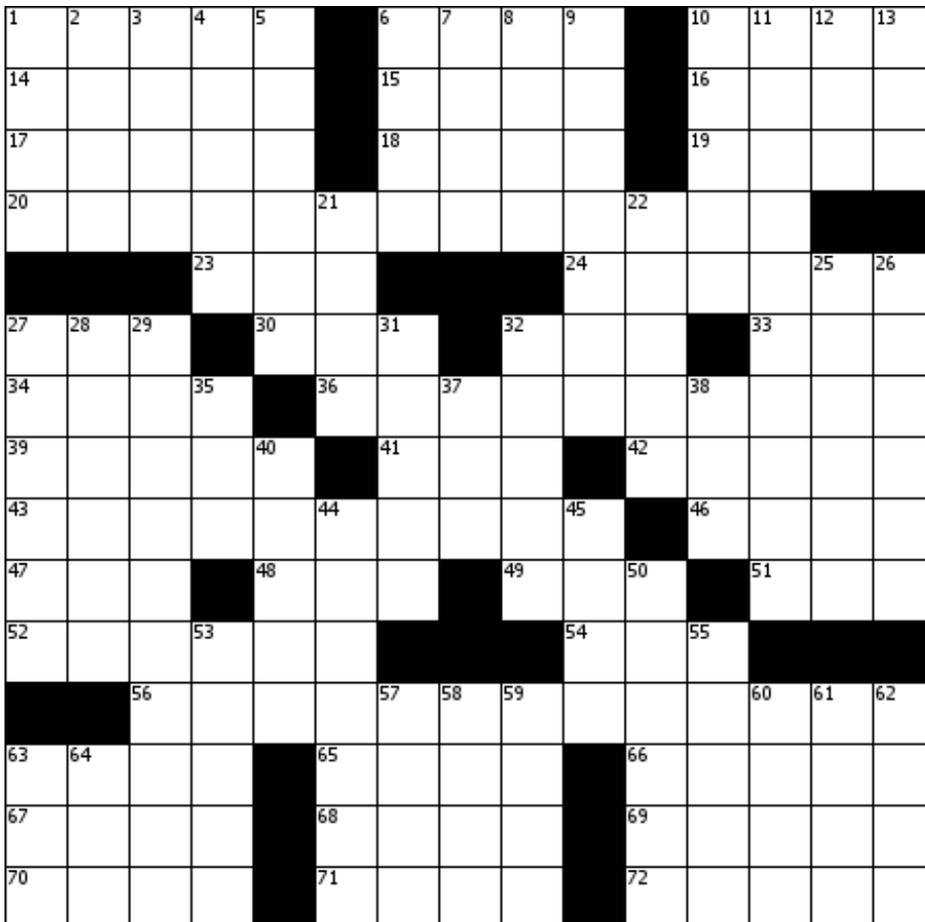
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1. Louse up
6. Yuletide evergreens
10. Partner of carry
14. Butterfly locale?
15. Army group
16. Maui meal
17. Rosie of "White Men Can't Jump"
18. "The Circle Game" singer Mitchell
19. Loafing
20. Woman with a whoop
23. Meddle
24. Still in the oven, so to speak
27. Grp. drivers appreciate
30. Like some wine
32. Kind
33. Darn site
34. Zest
36. 1958 Rosalind Russell comedy
39. Cutting remarks
41. West from Brooklyn?
42. Snookered
43. Contribution to desktop clutter
46. "Runaway Bride" actor Richard

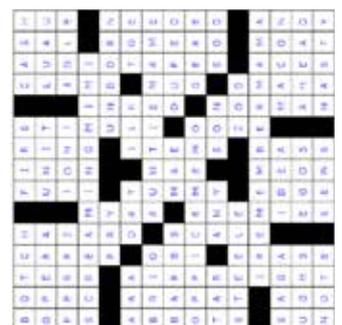
47. Seasoned sailor
48. Word with "questions?"
49. "Native —"
51. Turf
52. Literary associate of Addison
54. Madhouse
56. Irene Dunne film
63. Multigenerational tale
65. Sneaking suspicion
66. City in Georgia or France
67. Words from those holding their noses
68. They make heads swell
69. On the horizon
70. Addition to the staff?
71. Stitches
72. Unpleasant, as weather

DOWN

1. Conks on the head
2. Crude bunch?
3. Yukon, for one (Abbr.)
4. Move like ivy
5. Unavoidable danger
6. Japan's highest mountain

7. Wise to
8. Evidence that one's taken?
9. Response provokers
10. Shiny up
11. Driver's entertainment, sometimes
12. Frivolous gal of song
13. Color gradation
21. Ms. Breckinridge
22. Like printing presses
25. Cesar the Joker
26. Couldn't live without
27. Monks' leaders
28. 1994 Peace Nobel
29. Shipping service
31. Delicious!
32. Checkout units
35. Kimono cincher
37. Glasgow turndown
38. Java vessel
40. Fishy cover-up?
44. Kind of list
45. Permeate slowly
50. Mailer of books?

53. Rub clean
55. Malcolm X's birthplace
57. Periphery
58. Response from a teacher's pet?
59. Ezio Pinza, for one
60. They're unbeatable in war
61. Middle Ages defense
62. Pop painter Warhol
63. Center of many an orbit
64. Long trailer





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