



26 February 2021

Photo: QSL's Kathy Zanco with Grower Tom Reed, Plane Creek

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New: QSL March Guaranteed Floor Pool

QSL this week launched a new 2021-Season product – the QSL March Guaranteed Floor Pool.

QSL's 'floor' pools give growers the best of both worlds, providing a guaranteed minimum return before the harvest starts, and the opportunity for increased returns should sugar prices rise during the season.

The March Guaranteed Floor Pool features a guaranteed minimum return of \$420/mt Actual (or better), known as the 'floor'. While the floor is set after nominations close, QSL publishes indicative floor prices during the nomination period.

Key details

- This is a QSL-Managed Pool
- **Nominations close at 4pm on 5 March 2021**
- Minimum of 10 tonne or multiples of 10 tonnes nominations
- Participants receive a guaranteed minimum return (\$420/mt Actual or better)
- In addition, pool participants receive 50% of any pricing achieved above the pool's floor.

QSL 2021-Season March Guaranteed Floor Pool product overview, [here](#).
Read the full Pricing Pool Terms and Conditions [here](#).

Nominating tonnes to a QSL product?

QSL reminds all growers nominating tonnes (or editing/cancelling orders) to a QSL-Managed or Grower-Managed pricing product in the 2021 or future seasons, that there is a 3pm deadline. The deadline is significant for those growers who want their 'order' to be available for filling when the market opens on that day, should the market reach their nominated price. After-hours orders (after 3pm) will be available at the next market opportunity (i.e. the following night).



**QSL ACTIVELY MANAGED
POOL OVERVIEW**



Opens on 1 March 2021

This QSL Actively Managed Pool aims to outperform the average market and maximise pool returns by actively using a variety of pricing tools and trading strategies.

QSL makes all the pricing decisions for this committed pool, so once you've decided how many tonnes you'd like to nominate to it, we take care of the rest.

Contact your local QSL team for more information.

AT A GLANCE

- > QSL makes the pricing decisions on your behalf. 
- > This pool uses active trading strategies in a bid to outperform the average market return.
- > An 'in-season' pool that operates for the duration of the current season only.
- > Pool nominations must be a minimum or multiple of 10 tonnes.
- > You cannot change the tonnage committed to this pool after nominations close.

Mackay: Training sessions

- **Tuesday 9 March @ 4pm** – Self-Managed Harvest Contract Information Session
- **Tuesday 16 March @ 4pm** – Understanding your QSL Payment Statements

Please RSVP to:

Harriet McLennan, email harriet.mclennan@qsl.com.au or phone 0409 830 554.

Plane Creek: Training sessions

- **Tuesday 2 March @ 10.30am** – Self-Managed Harvest Contract Information Session

- **Tuesday 16 March @ 10.30am** – Grower Managed vs QSL Managed Forward Pricing Options
- **Tuesday 30 March @ 10.30am** – Understanding your QSL Payment Statements

Please RSVP to:

Kathy Zanco, email kathy.zanco@qsl.com.au or phone 0437 645 342.

KEY DATES



1 MAR

QSL Actively Managed Pool: Nominations open for the QSL-Managed 2021 Actively Managed Pool.

3 MAR

Facebook video market update: The next scheduled QSL video market update will be published on our Facebook page from 4pm.

5 MAR

QSL March Guaranteed Floor Pool: Nominations close for the QSL-Managed Guaranteed Floor Pool at 4pm on this day.

12 MAR

QSL Pre-Crush Advance Payment Scheme: Nominations close for this QSL payment option

26 MAR

QSL Pre-Crush Advance Payment Scheme: Pre-Crush Advance Payment Scheme paid to growers.

Find your local QSL Grower Rep

To find the QSL Grower Representative/s in your region,
please [click here](#).

QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

YOUR QSL GROWER SERVICES TEAM

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