Grower Representative election

Voting closes 5pm today, Friday 17 July

Voting for the 2020-Season QSL Grower Representative election will close today, Friday 17 July at 5pm (QLD time).

Growers who still wish to vote will now need to scan and email through their voting papers direct to legal@qsl.com.au or lodge it with your local QSL Grower Services team. All voting papers must be received by QSL by 5pm today.

Once voting officially closes, QSL will count all valid votes in the presence of an independent scrutineer, and once finalised will advise all candidates in each mill area of the election results.

Results are expected to be declared in early to mid-August after votes have been checked and counted. Until such time, current QSL Grower Representatives remain in their positions.

For further information or assistance please contact your local QSL team.

Quarterly (Q4) and annual reports

Quarterly (Q4) reports are now available on the QSL Direct portal for all QSL Direct growers. The report covers from 1 April 2020 to 30 June 2020. For Growers who delivered in June, the reports will have transactions for the 2019 and 2020 Seasons.

Annual reports, Jul 2019 - Jun 2020, are also available on your QSL Direct online account covering from 1 July 2019 to 30 June 2020.

Depending on individual growers' circumstances (as above), the reports will be under the 'Financial Reports' tab in the 2018, 2019 and 2020 Seasons.

Any queries please contact your local QSL Grower Services Team or call QSL Direct on 1800 870 756.

Team signs up for LivingWorks 'Start' Program

QSL Burdekin: QSL is proud to support the Burdekin Community Association (BCA) and the Burdekin Suicide Prevention Network (BSPN) with the release of a free Online Suicide Prevention Training Program.

BCA were awarded a funding grant by the Pacific Hydro 2020 Sustainable Communities Fund which has allowed them to deliver the LivingWorks 'Start' Program to all Burdekin residents over the age of 16. It is a 90-Minute online training program that teaches valuable suicide prevention skills with no pre-requisite training or experience required.

The local Burdekin QSL team look forward to completing the 'Start' program.

Growers interested in participating, or would like more information about the program, can contact the BCA Burdekin Centre for Rural Health on (07) 47832711 or email Jeanie at jeanie.zonta@bcaburdekin.org.au

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Managing a drop in production

Worried about delivering your estimated sugar?

QSL growers with committed pricing have multiple options to address in-season production reductions, including:

- **Reallocating your Harvest Pool tonnage to meet your committed sugar pricing**
- **Shifting tonnage between ABNs**
- **Rolling pricing forward to the next season**
- **Unwinding pricing**

For information around these options, please contact your local QSL Grower Services Team or read our '**Non-Delivery: Your Options**' fact sheet by clicking here.

2023-Season Pricing

QSL is now accepting grower pricing orders for the 2023-Season through our Target Price Contract and Individual Futures Contract pricing products.

Growers marketing with QSL can now also access additional grower-managed pricing tonnages for the 2021 and 2022 Seasons.

GEI Sugar pricing limits for forward seasons are now:

- 2021 Season: Up to 65% of your GEI Sugar estimate
- 2022 Season: Up to 65% of your GEI Sugar estimate
- 2023 Season: Up to 50% of your GEI Sugar estimate

The latest indicative prices for the Target Price Contract and Individual Futures Contract for the 2020, 2021, 2022 and 2023 Seasons are available by clicking here.

For further information about your QSL grower-managed pricing options, please contact your local QSL representative or call **1800 870 756**

How we compare

Get the facts on how QSL compares to its competitors by clicking on the links below.

Wilmar:

- QSL Harvest Pool vs Wilmar Production Risk Pool
- QSL Actively Managed Pool vs Wilmar Managed Pool
- QSL US Quota Pool vs Wilmar US Quota Pool

MSF:

- QSL-Managed Pools vs MSF Sugar-Managed Pools

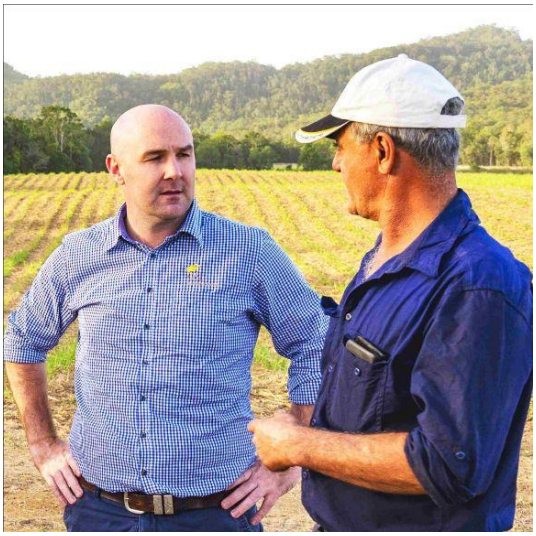
Tully Sugar:

- QSL-Managed Pools vs Tully Sugar-Managed Pools

QCS

- QSL-Managed Pools vs QCS-Managed Pools

Meet the QSL team working for you



FACE OF QSL: Mark Hampson

QSL Executive Manager, Marketing & Risk

Hi, my name is Mark Hampson, and I'm the Executive Manager, Marketing and Risk at QSL. I've been working at QSL for nearly three years. I am a part of the QSL Marketing & Risk Team in Brisbane and my role is to oversee the development and execution of QSL's Marketing, Pricing & Treasury strategies to create value for the industry.

One of the things I love about my job is that every decision we make counts, and that a dollar made or saved goes directly back to an industry participant.

Did you know you can book a one-on-one market update with one of our marketing team? Just ask your local QSL Grower Services Team for details.

Did you know that QSL has been serving the Queensland sugar industry for nearly a century, and is proudly Queensland based and focused, with staff in 14 locations around the state. Our **Face of QSL** segment aims to help you meet the great team working for you, and will run on Wednesday on our Facebook page, and every Friday in the QSL Weekly Update.

Sugar Payment Forecast 2020 Season

QSL Direct growers can now access their 2020-Season Sugar Payment Forecast within their online accounts.

Your forecast can be found under the 'Reporting' tab for the 2020 Season – just click on the **Sugar Payment Forecast** button to open the excel spreadsheet with your current indicative payments based on your expected deliveries through to July 2021.

It is important to note that the cashflow data provided only details the GEI sugar payment portion of your QSL Advance payment and does not include any allowances, deductions or adjustments that may be passed on by your Miller.

It provides an estimate only that also does not account for any changes to your current indicative pricing results, which can fluctuate throughout the course of the season and are not finalised until after 30 June each year.

As such, we recommend that Growers using this feature regularly generate a new forecast to ensure they are accessing the latest estimate.

Join the QSL Team on Facebook

Click on the logo below to go to our Facebook page.
Where you can:

- Meet our team
- Stay up-to-date with the sugar market & QSL news
- Get the tip on the 'Three Things You Should Know' for the coming week (video on Mondays)
- Boost your understanding of sugar market language with our Jargon Buster on Thursdays
- Like and follow our page, and more!

QSL indicative pool prices

Click the link below for your region:

Bundaberg Sugar milling districts

Far Northern Milling milling districts

Isis Central Sugar Mill milling districts

Mackay Sugar milling districts

MSF Sugar milling districts

Tully Sugar milling districts

Wilmar milling districts

QSL Daily Market Snapshot

Click here